

HHICSC BOARD MEETING MINUTES

March 2, 2023 – 11:00 a.m.

**Attendees: Randy Davis, President
Sharon Wilson, 1st Vice President
Johnny Cobb, 2nd Vice President
Cecil Brown, Treasurer
Nancy Eisenman, Secretary**

The meeting was called to order by the president at 11:15 am. The minutes from the February 2, 2023 were approved. The secretary then informed the Board of the following:

- A decision needs to be made whether the minutes from the Board meetings be posted on the Club website. It was decided due to security issues, they would not be posted. However, if the minutes are requested by any member, they will be provided.**
- The registration form, supporting documents and payment of \$50 for filing the 501©(7) have been submitted to the South Carolina Secretary of State. In order to do so, the Club needed to have a Registered Agent in South Carolina. That has been accomplished and Nancy Eisenman will be the Club's contact person with the agency. Both the 501©(7) and the Registered Agent will need to be renewed each year in order to be in compliance with the South Carolina Secretary of State.**
- Since the secretary is to keep all documents pertaining to the Club, it was requested that Nancy be given any outstanding documents (Lease Agreement with Heinrich Hall, Certificates of Insurance, Contracts and Income Tax Returns)**

Cecil Brown then gave the treasurer's report and provided the members with a list of all previous expenses and a working budget for 2023-2024. In an effort to control expenses, motions were made and passed to have Cecil discontinue the radio advertisements and the use of PayPal.

It was noted that any donations made to HHICSC should have a monetary value placed on them and be listed on the Club's income tax filing. Donors are to be informed that any donations to the Club are not tax deductible.

Questions regarding the expense of the dances held at the hotels led to more discussion regarding the selection of a hotel with a large enough dance floor to

accommodate The Winter Classic in 2024. Sharon and her committee have been meeting with the representatives from Sonesta and Marriott. Randy stressed that we be aware of liability/risks before any contracts are signed and that all scenarios be evaluated when deciding on the ticket price of the Classic. Randy felt it would be helpful to have the treasurer meet with Sharon when she and her committee evaluate the expenses involved in making a decision as to which hotel offers the best deal, and then determine the ticket price for attending. All agreed this needs to be done ASAP.

Realizing that the Club can no longer continue to lose money on events and keep an adequate Reserve, the Board discussed ways to make events less costly. Sea Pines Country Club was mentioned as a possibility for other events since they now have a larger dance floor and are known for their excellent food. Holding some events at Heinrich Hall was also mentioned. With its large dance floor, good lighting, flexible table arrangement and with the addition of decorations, catered meals and professional DJ's, the Board agreed it could be another viable and affordable option. Sharon will look into getting some prices from local caterers and report back to the Board. A motion was made and passed to hold the Spring Fling/Re-Up Party at Heinrich Hall.

The Board discussed ways to help offset some of the increased costs of continuing to provide enjoyable dance opportunities for members. Raising the price of the membership dues and the Friday night dance fees appear to be necessary. Before a motion is made on price increases, it was decided that Cecil provide numbers that will help determine what the increases should be and when they should take effect. Another consideration is if the charge for non-members, in actuality, associate members (as defined in the by-laws), should be more than the member price. Randy requested that the membership person, Fran Bollini, who reports to the treasurer, provide Cecil with a list of associate members.

Johnny distributed the DJ schedule and discussed having designated people assigned to make sure Heinrich Hall is closed and securely locked at the end of the Friday night dances. He suggests that temporarily, one Board member be there to make sure this is done properly. A list of procedures will be made available to the greeters, DJ's and/or the person overseeing the closing each Friday night. Since the DJ's are always there until 9:30 closing, it would be helpful if they are willing to take on the closing responsibilities. For the greeters, they will now oversee two sign-in sheets, one for members and one for associate members. Once sign-ins are finished, they should hand the money box over to Cecil or another Board member if he is not there. Sharon asked for the

name of the contact person at Heinrich Hall for when we have any questions or want to inform them of set-up needs.

The meeting was adjourned at 1:30 pm. A date for the next Board meeting is yet to be determined.

