



**Board of Directors Meeting
January 20, 2020
Dolphin Head Golf Club
Minutes of the Meeting**

Attendees: Mike Salera, Bill Anderson, Rick Elliott, Pete Lievens, Kathy Reynolds, Barry Cohick and Carol Huester

Call to Order

The meeting was called to order at 2:34pm by Mike Salera

Approval of Minutes of December 9, 2019, Board Meeting

The Minutes of December 9, 2019 Board Meeting were presented. Carol Huester made a motion to approve the minutes as read, seconded by Bill Anderson. The motion carried unanimously.

Treasurer's Report - Pete Lievens

- Won't have Marriott bill in time to present financials, including Winter Classic, at the upcoming Annual General Meeting on January 24, 2020. We have a ballpark of \$45,000 but not comfortable giving out numbers until we have a final bill. Discussion was held regarding negotiations with Marriott for concessions based on problems that arose during WC2020 including food, room temperatures. Kathy was asked to review the bill and negotiate with Marriott. It was agreed that we will post up to date financials on the website and announce at a later Friday Shag Dance once we have final numbers from the Marriott.
- Charitable donations will not be determined until Marriott bill is received. Discussion followed on how to donate to VIVID. It was agreed that it will be a 'cleaner' donation if club donates directly to the Michael J. Fox Foundation in Jeff's name. We will ask Jeff how he wants it done.
- December financial results – December revenue was \$6,699.82 and expenses, including paying 2020 annual facility costs to Dolphin Head of \$7,000; Headliners band for the Christmas Party - \$2,000 and liability insurance premiums of \$1,613.32 were a total of \$19,805.98. Showing a net income loss of \$13,106.16 for December.
- As of January 20, 2019 club equity was \$19,060. Revenue in 2019 was \$87,850 and total expenses were \$90,070 resulting in roughly \$2,200 annual net loss. This leaves approximately \$75,000 in the bank less Marriott WC expenses. We have done a good job on spending down the surplus in 2019 mainly through subsidizing party registration fees. The eight parties resulted in overspending of approximately \$5,000.

Social Committee - Bill Anderson

- Valentine's Party 2020 – 44 registered to date. The party will be held at the Sea Pines Country Club. Price was set at \$32 for members and \$52 for guests. DJ will be Gary Jones from Jacksonville. We will pay him \$150 plus one room (\$180) – we will use points to pay for the room – plus two dinners \$72 (Gary and his wife).
- Bill commended Rick on his 'core step' approach to the Tuesday dance lessons. Thinks it is making it easier for people to learn in small chunks. Board all agreed.

Dance Instruction/Jr. Shag Committee - Rick Elliott

- Lesson night – Rick reported that people are staying to dance after the lessons. Staying til 8:30. Mike pointed out that we have the room til 10pm on Tuesdays and Fridays if we want to use it.
- Jr. Shaggers stil meet on Saturdays – twice a month. Still having a hard time getting a time that’s good for everyone. There are more boys than girls.
- Historian – Becky has created extensive history of the club and is in the process of having it put on the club website. BOD offered kudos to Becky for her tireless efforts on this initiative.

Winter Classic - Kathy Reynolds

- Winter Classic Update – teams of volunteers were outstanding. We had 180 club members attend.
- Will negotiate hard with Marriott on concessions.
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Other Business – Mike Salera

- Reviewed agenda for AGM on January 24. Will use same format.
- Mike thanked everyone for support over his term as president and wished Barry all the best in his new position on the BOD>

Adjournment –

- Rick made a motion to adjourn the meeting; Pete seconded the motion. All in favor. Meeting was adjourned at 4:15pm.