



**Board of Directors Meeting
April 8, 2019
2:30pm – Dolphin Head Golf Club
Agenda**

Attendees: Michael Salera, Bill Anderson, Rick Elliott, Pete Lievense, Kathy Reynolds, Carol Huester

Call to Order – The meeting was called to order at 2:35pm by Mike Salera

Approval of Minutes of March 18, 2019, Board Meeting – Rick Elliott made a motion to accept the Minutes of the March 18, 2019 Board Meeting, as read. The motion was seconded by Pete Lievense and carried unanimously.

Social Committee - Bill Anderson

- Party Update
 - Re-Up is on track for May 22, Omni Shore House. Rick made a motion to keep price for members at \$50 and setting the price for guests at \$55. The Board will make it clear to members that Club is subsidizing half the cost of the dinner for Club members. Pete seconded the motion and the motion was carried unanimously.
 - Reviewing contract from Sonesta for Welcome Back and Christmas Party – Sonesta needs a two-even contract.
 - Pete's concerns about payment schedule and ASCAP music license –
 - Bill will go back to review last year's contract for payment schedule. Drink prices appear to be good and bartender fee is \$100 each. These are considered reasonable.
 - Re music licensing - venues must verify their compliance with us. Sonesta says they have ASCAP and BMI licenses. Bill will follow up.
 - Idea of off-island event was revisited from last month given that approximately one-half of our clubmembers are off-island. Moss Creek is not suitable (too small) and Bill reported that Jean said there's a new place near New Orleans road that could be reviewed for suitability. Rick suggested the Boat Launch on Squire Pope – Bill be check this out.
- Review draft Membership Form (2019-2020)
 - Any suggested changes? – the addition of an "other" category was suggested in the list of committees.
 - It was agreed that we need a "Sunshine" committee but felt that it was inappropriate to put it on the Membership Form. We need to handpick a suitable person.
 - John Burley has already reviewed it and rewrote Liability Release for when we want to review it.
 - Also provided SC legal decision reference on how it protected a paintball company.

- Summary of insurance research
 - HUB International is the broker, new agent out of Columbia.
 - We have a D&O for Board members, Directors, Committee members and Volunteers – our dance instructors are covered as volunteers
 - NOT a General Liability for the Club – venue would normally have this general liability insurance for slip and fall but reimbursement from Club can be sought as secondary, e.g., bad lighting, water on floor, D & O only pay on court order from a suit.
 - Different from a Professional Liability policy
 - \$1 million, no deductible; covers loss and defense costs.
 - Premium - \$698 annually
 - Bill recommends seeing if we have any insurance professionals in our membership to do a “risk” analysis for the Club. Mike will take our D & O policy to SOS President’s meeting to get feedback.
- Update on dance lesson proposal from The Haven, New Riverside (from December)
 - Started in Dec with a demo and lesson requested by HHICSC member residents at The Haven
 - This event went well and 25 people attended.
 - They asked about regular lessons.
 - POA management changed in January
 - New management contacted Bill in March to discuss requirements
 - General Liability
 - Plus Worker’s Comp, Auto and an Umbrella
 - Management trying to ease the insurance requirements.
 - Does not look promising. Board decided it was probably not a good idea because of insurance requirements.
 - It was agreed that we need to have an insurance person interpret our existing policy.
 - Board discussed possibility of satellite at the Haven where we would teach their instructors using our basic syllabus – need to understand insurance consequence.

Dance Instruction/Jr. Shag Committee - Rick Elliott

- Events completed
 - Great time at Red Cedar – 100 people, including adults attended. Rick and Becky passed out lots of club flyers.
- Events scheduled to be completed by June 30
 - April 27 - Moss Creek
 - Lee will instruct line dance
 - Dina and Barry will teach shag steps
 - May 14 – HHP Women’s Club
 - Brief history of shag
 - Instructors will demo
 - Open dance if time permits
 - Potentially expecting 125 people
 - Club will receive an Honorarium
 - May 21 – Tidepointe
 - Scheduled during their 5-6 Happy Hour
 - Demo and Basic instruction
 - Need to recruit several couples to demo
 - Tidepointe asked for Friday follow-ups for dance and basic instruction. This might be possible, but conflicts with Friday night dances, so may be difficult to find volunteers to run this event.
- Junior Shag met at the Dolphin Clubhouse

- \$150 check returned to DMB Entertainment for cancelled event originally scheduled at The Westin

Treasurer's report - Pete Lievense

- March financial results was distributed and discussed.
 - Club received \$4,317 in March, including anonymous \$300 donation made at SOS, \$1,560.76 St. Patrick's Day registrations, \$760 from lessons and \$1,455 from socials. Expenses were 2,293 for a net of \$2,024. Total on hand is \$31,465.12
 - \$4,000 donations authorized from WC funds will be made in May
 - Pete drafted a 'placeholder' budget and we need to decide rest of year. If incoming and outflows are similar we'd have \$11,519 deficit on parties for 2019.
 - Pete feels we need to lost another \$2000-\$3000 more. For example, more expensive venue, better food, additional band(s), supplements, etc.
 - Budget placeholder shows \$23,722 at end of 2019. Pete feels that that we should try for a \$21,000 - \$22,000 target.
 - We could take \$4,000 out of Winter Classic 2020 and still have \$17,000 - \$18,000 in the bank.

Winter Classic Committee- Kathy Reynolds

- Number of reservations have already been received.
- Kathy is dealing with General Manager, Dino DeMatea (very nice and creative); Cindy for contracts and Carol for block of rooms.
- Marriott Resort Fee Policy was questions by potential attendees. Marriott Web page says fee will be waived, however, when a reservation is made a resort fee is put on the credit card and this is of concern to these registering. The waiver of the fee upon check out will be highlighted in this week's HHISC newsletter and De Matea said that while the initial charge cannot be remove from the reservation he is willing to completely underwrite the costs of a letter on Marriott stationery under his name, guaranteeing that the resort fee will be removed at checkout to be sent to all those reserving rooms for the WC.
 - Marriott will physically mail the letters on their letterhead and envelopes.
 - HHISC will mail merge and send out.
- DeMatea thanked HHISC Board for considering the Marriott and said he is looking forward to the WC.
- We have given Marriott a 180-room night guarantee and this will need to be revisited relative if more issues arise relative to the resort fee.
- Bill and Kathy will monitor reservations to identify disconnect between attendees and room reservations.
- Board discussed possibility of sending a thank you and note about resort fee on reservation for WC.
- Kathy asked that the BOD decide on charities soon so that she could use that in publicity announcements for WC 2020.
 - Some ideas were thrown out:
 - Mike – Michael J. Foxx Parkinson's Foundation
 - Pete felt the charities should be more related to shag benefit
 - Bill mentioned EllenTaylor and Sam and Lisa's Junior Shagger programs
 - Mike mentioned an older shaggers group associated with ACSC.
 - We said we would discuss at June BOD meeting and try to decide soon.

Other Business – Mike Salera

- Mike asked Bill to tie the Club's 25th Anniversary into the theme for the Summer Pop Up. The anniversary of the Club is August, the Summer Pop Up will probably be in July.

- Storage research – Mike gave a report of storage places and prices that he has found. Most interested in a 5x5' one that goes for \$44/month climate-controlled, or \$33 not climate-controlled. Bill made a motion to allow Mike to rent a unit for not more than \$44/month, seconded by Rick, approved by voice vote.
- Insurance – At SOS Mike is going to ask other Club Officers what they do for insurance.
- Money Deposits – Pete and Mike coordinated checkbook and deposits while Pete is on vacation.
- Inventory of “stuff” - once the storage unit is rented we can tell others who have decorations, etc. to bring them in – Jean, Becky, Vicki Brown, Bruce. Bill will store the Hospitality liquor that Mike has right now.
- Summer Contract – Mike asked Bill if he wanted him to coordinate with Ernie for getting the same rental deal we had last summer – i.e., \$150 vice \$200 for summer Friday nights. Bill said he would. After the BOD meeting Bill got with Ernie who said he would agree to the \$150 for summer Fridays. Bill and Ernie also agreed to begin drafting the new contract which goes into effect in June.
- The next BOD meeting is tentatively scheduled for May 20th due to many absences in early May.

Adjournment

The meeting was adjourned at 4:30pm.