



**Board of Directors Meeting  
June 4, 2018  
14:00 - Dolphin Head Golf Club  
Agenda**

**Call to Order: 14:00**

**Attendees: Mike Salera, Bruce Zimmerman, Bill Anderson,  
Mick Martin, Kathy Reynolds, Junior Shagger  
representatives: Vito Magarelli, Leigh Lawrence**

**Approval of Minutes: May 2, 2018, Board Meeting**

**Reports:**

**Treasurer's report/Financial Update: May financial report**

**We ran a surplus (\$3,123) in May largely due to the membership fees received. The large expense for Other Party Expenses and the DJ were for the Re-Up party payments to Sonesta and the DJ.**

**On the Balance Sheet at Month End May, we had Cash in the Bank of \$31,753 and Net Assets of \$31,058.**

**A couple of non-cash items that show on the balance sheet are \$250 in pre-paid expenses that went to the CC of Hilton Head for the Christmas Party deposit, and \$1,500 in Accounts Payable for money still owed to the charity we agreed to fund with Winter Classic Auction proceeds.**

**Also, note that we will be paying \$6,600 to Dolphin Head in June. This will show on the June income statement.**

**Pete requests help in coordination of receiving checks and money from members for major dance events. In particular, Patty and he will coordinate those concerns prior to the next event.**

### Social Committee:

**-Parties**

**-Bands: Headliners will play Thursday at WC 2019**

**-DJ's that are not incorporated cannot be paid, per bylaws, and no incorporated individual can receive \$600 or more for an individual event b/o tax implications.**

**-Discussion regarding apparent discrepancy as to when the club originated and b/o that to understand whether or not 2019 or 2020 is the club's, and the WC's, 25th anniversary.**

### Dance Instruction & Advertising:

**-Advertising:**

**Junior Shag announcement in local paper Bluffton/HH Sun and will be a future source.**

**Possible advertising source, Palmetto Electric, will be evaluated.**

**-Dance:**

**planning in July for lessons in September**

**-Merchandise:**

**Merchandising orders are being filled. We have 2 vendors. Logo placement is question.**

**Other potential items to be sold; wine glasses with club logo, or, given away; koozies, fans.**

### Communications Committee:

**-HHICSC.COM**

**-Lengthy discussion regarding club transparency and accountability with the result that, with the help of Kathy Reynolds, three methods of improving dialogue were presented and agreed upon.**

- 1. Newsletter will be used to encourage feedback of any issues, questions, concerns. Marcia and Steve will follow thru here.**
- 2. Communication Box: will be available during Tuesdays and Fridays for any input. Mike will arrange this.**
- 3. Website communication: Kathy will be in charge of this.**
- 4. Members are encouraged to contact any of the board members or any of those in the committees who have control over their area for further information.**

**We will respond, through the board, to questions, concerns, of importance.**

**\*\*It was agreed on to put the Minutes and the monthly Financial statements on the password secure website for the club.**

**Unfinished Business:**

**-Sunshine person:**

**Leigh Lawrence will check with her contacts in Augusta who have had a similar setup for many years and get back with the board with suggestions.**

**-Strategic Directions; Parties, Bands, Prices, Venues**

**New Business:**

**- Dance Floor repair at Dolphin Head Golf Club: approved and will be completed on June 8th, and, presumably dancing the following week.**

**Re: 2018 TO 2019 Brown Golf Contracts signed.**

**We are good till June 2019. Brown is thrilled with having us. We have 2 contracts. One for rest of 2018 and another until June 1, 2019. Total amount \$13,800.**

**Bruce will have copies of the contract for the board meeting Monday. Ernie is off on vacation to Alaska until the 12th. Pete, we will need a check for him then for \$6600. That will cover us to the end of 2018. The balance is due the end of December.**

**- D&O Insurance Renewal 7/6/18-19. The above referenced policy will be expiring on July 6, 2018. Please be advised that this policy does not automatically renew. Your coverage will expire at 12:01 am on the before mentioned date.**

**We are pleased to offer a renewal based on the expiring policy exposures for an annual estimated premium of \$698.00.**

**If you want to accept the quote above, please complete the enclosed application and return it with your check payable to Hub International at least 10 days prior to the expiration date of your current policy. Your premium check and renewal application must be received and processed by this time to ensure no lapse in coverage.**

**Thank you,**

**Rebekah M. Hipp, CISR  
Commercial Account Manager - Small Business Unit**

**HUB International Southeast  
P O Box 11677  
Columbia, SC 29211**

**Direct: 803-227-4770  
Fax: 1-888-979-8485  
My office hours are 8AM to 4:30PM EST.  
rebekah.hipp@hubinternational.com  
hubinternational.com**

**<Material Information Renewal Form.pdf>  
<Renewal Offer D&O 18-19.docx>**

**-Junior Shaggers:**

**Discussion regarding Junior Shaggers at WC turned regarding timing of the request, financing of the request, and the need for a proposal to be presented to the BOD for their consideration. Vito said he would follow through here.**

**-Policy and Procedure:**

**Mike reiterated the necessity for appropriate policies and procedures for the Newsletter.**

**Adjourned: 1700**

**Mick Martin**